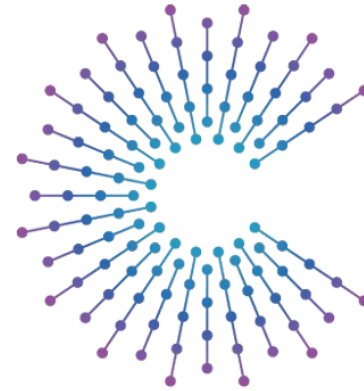


# Connected Safety Birds of a Feather Working Group

All Members Meeting  
April 17, 2024



# COVESA

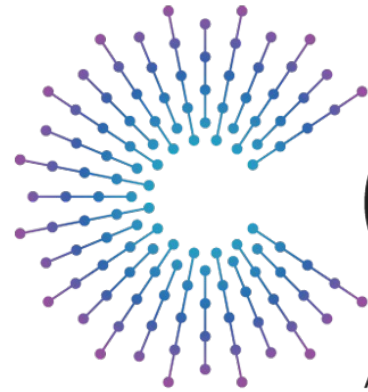
Accelerating the future of connected vehicles

Thank you for joining!

Meeting will start shortly

# Connected Safety Birds of a Feather Working Group

All Members Meeting  
April 17, 2024



# COVESA

Accelerating the future of connected vehicles

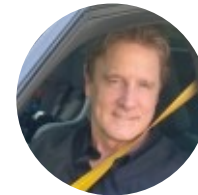
Hosted by:



**Tim VanGoethem**

Chief Product Officer

Emergency Safety Solutions



**Larry Williams**

Co-founder

LiDAR Saving Lives Public Safety Coalition

# Connected Safety Birds of a Feather Working Group

All Members Meeting  
April 17, 2024

## Today's Agenda

- Welcome and Introductions – Tim VanGoethem & Larry Williams
- Connected Safety BoF & Journey Map Recap - Tim VanGoethem
- Enabling accurate and prompt implementation of rescue services and start of emergency response
  - Visual contextual information - Magnus Andersson (Terranet AB, )
  - Gaps for Intelligent Collision Data to PSAPs - Guillaume Ouellette (WirelessCar)
  - State of Connectivity to Emergency Services - Roger Lanctot (TechInsights)
- Upcoming Meetings - Tim VanGoethem
- Next Steps and Close

# Connected Safety Birds of a Feather Working Group

All Members Meeting  
April 17, 2024

## Connected Safety BoaF Goal & Strategies

*Bring together public safety, automotive, commercial transportation, and government to make our roadways safer for everyone:*

- Define comprehensive stakeholder-based safety-related scenarios and value propositions
- Collaborate with COVESA members and others safety-related organizations to develop safety expertise and community within COVESA
- Develop integrated safety system prototypes and references implementations
- Publish white papers on key findings, best practices, and implementation recommendations

# Connected Safety Birds of a Feather Working Group

All Members Meeting  
April 17, 2024

## Connected Safety BoaF Result

*Accelerate delivery of connected technologies to benefit everyone that shares, protects, and maintains our roadways. Examples:*

- Protect and give aid to vulnerable vehicles and occupants stranded along roadways
- Reduce response time and secondary collision risk for motorists involved in a crash
- Provide 911 Public Safety organizations with critical information so that they dispatch the right personnel and equipment to the scene
- Mitigate liability and lost productivity for commercial vehicles involved in roadway crashes

# Journey Map Example (1 of 2)

## Imagery

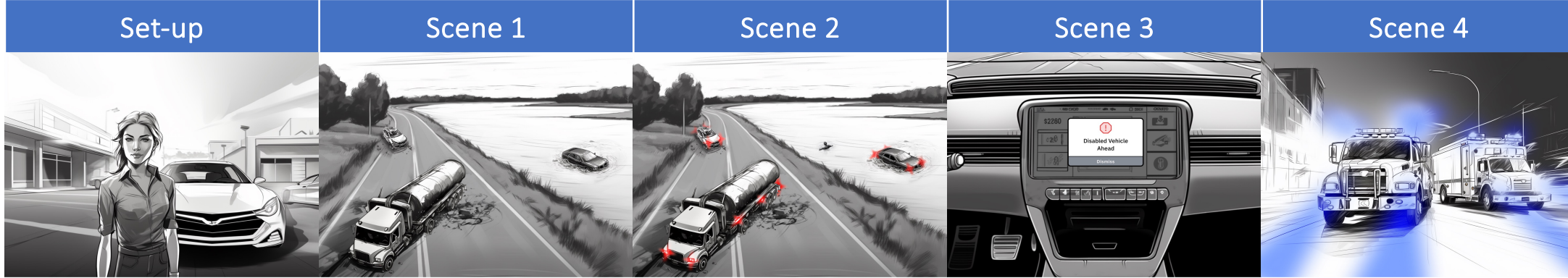
Cartoons, animated presentations, or demonstrations that bring storyline to life

## Storyline

Overall story that we're bring to life

## Value Proposition

The value that each company and technology brings to this story



Sophia is a 24-year-old professional that is commuting to work in her new EV.

A tanker truck abruptly changes lanes, collides into Sophia's car, and forces the driver of a rental car to swerve into a nearby lake. The embedded vehicular emergency sensor triggers the submersion escape system in the rental car and instantaneous IP notification for emergency services in all vehicles. <sup>1</sup>

Recognizing that a collision has occurred, all three vehicles automatically flash hazard and other vehicle lights at a faster rate so that other drivers have more time to react, and Emergency Responders can see them.

In parallel, on-coming drivers receive an alert in their in-dash system so that they have even more time to react to the upcoming crash scene.

The nearby E911 center is notified and dispatches a police car, fire truck, and ambulance to the scene.

- Automated submersion system enables rental car occupants to escape quickly.
- Instantaneous IP notification enables accurate and prompt implementation of rescue services and start of emergency response.

- Conspicuous lighting protects scene, gives other motorists time to slow down and move over, and helps locate vehicles that has left the roadway.

- Digital alerts work in tandem with lighting alerts to protect the scene and give motorists time to slow down and move over.

- Timely notification of vulnerable vehicle location reduces response time and further collision risk.

1. Separate Journey Maps can be used to capture the stories for the tanker truck and rental car occupants since they unlock different solutions and value propositions. The following scenes will focus on Sophia.

# Journey Map Example (1 of 2)



**Imagery**  
Cartoons, animated presentations, or demonstrations that bring storyline to life

**Storyline**  
Overall story that we're bring to life

**Value Proposition**  
The value that each company and technology brings to this story

The E911 Dispatcher sees that the tanker truck has leaked potentially hazardous materials onto the road.

Fire responders are provided a VIN-specific extrication guide for Sophia's EV.

Sophia see a map indicating her location with icons for the responding vehicle location and their projected ETA.

In parallel, family/emergency contacts are notified and provided the same map.

Responders arrive on scene and safely remove Sophia from her vehicle.

Sophia seems OK but is taken to the hospital for further medical evaluation.

Vital health parameters are transmitted to the hospital while in transit.

Family/emergency contacts are updated.

- LiDAR/radar/camera 3D point cloud let's E911 Dispatcher assess scene and better inform emergency & incident responders what to expect
- Point Cloud image protects privacy since no identifying information is visible.

- Emergency Responders can safely extract victims without compromising the vehicle's power wiring or battery system that may lead to fire or hazardous materials being spilled into environment.

- Piece of mind that someone is on their way and when they will arrive.
- Awareness that a loved one is in danger, but help is on the way.

- Reduced response time decreases risk of secondary collision.
- Proper on-scene care minimizes complications.

- Sophia is safe and can focus on recovery.
- Sophia's family knows that she's OK and where to meet her.

# Submerged Vehicle Needs



## Example “Network Effect” of Connected Vehicle BoF

- AWOS sensors to automatically roll down windows to increase occupant survival.
- Instantaneous IP notification of 9-1-1 public safety to expedite arrival of rescuers.
- Faster rescue (police, fire, EMS) with automatic emergency messaging
- Enhance visibility with automatic emergency lighting

- ~500 US fatalities/year due to submersion
- Occupants have ~1 minute to exit before vehicle starts to sink
- Time is lost trying to open door, call for help, or wait for compartment to fill

Source: Sabrina Percher | COO & Co-Founder | AWOS Technologies



# Vulnerable Vehicle Needs



In US alone:

- 23,000 people injured or killed annually
- a crash occurs every 4 minutes
- problem is compounding at 8.4%/year

What can be done to address this?

- Building awareness
- Education/Training
- Regulatory Solutions
- Leverage Technology
  - Lighting Alerts proven to compel 87% drivers to reduce speed and move over ~1/4 mile sooner verses 30% that moved over with conventional hazard lighting
  - Digital Alerts give drivers advance warning, reducing collision risk by 90% and hard braking events by 80%

Source: Andrew Coetzee | Chief Safety Advocate | Emergency Safety Solutions

# Journey Map Example (1 of 2)

## Imagery



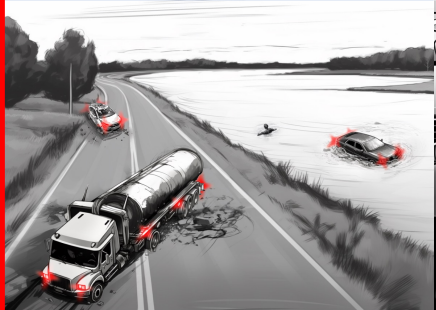


Cartoons, animated presentations, or demonstrations that bring storyline to life

## Storyline

Overall story that we're bring to life

## Value Proposition

The value that each company and technology brings to this story

	Set-up	Scene 1	Scene 2	Scene 3	Scene 4
					
	<p>Sophia is a 24-year-old professional that is commuting to work in her new EV.</p>	<p>A tanker truck abruptly changes lanes, collides into Sophia's car, and forces the driver of a rental car to swerve into a nearby lake. The embedded vehicular emergency sensor triggers the submersion escape system in the rental car and instantaneous IP notification for emergency services in all vehicles. <sup>1</sup></p> <ul style="list-style-type: none"><li>• Automated submersion system enables rental car occupants to escape quickly.</li><li>• Instantaneous IP notification enables accurate and prompt implementation of rescue services and start of emergency response.</li></ul>	<p>Recognizing that a collision has occurred, all three vehicles automatically flash hazard and other vehicle lights at a faster rate so that other drivers have more time to react, and Emergency Responders can see them.</p> <ul style="list-style-type: none"><li>• Conspicuous lighting protects scene, gives other motorists time to slow down and move over, and helps locate vehicles that has left the roadway.</li></ul>	<p>In parallel, on-coming drivers receive an alert in their in-dash system so that they have even more time to react to the upcoming crash scene.</p> <ul style="list-style-type: none"><li>• Digital alerts work in tandem with lighting alerts to protect the scene and give motorists time to slow down and move over.</li></ul>	<p>The nearby E911 center is notified and dispatches a police car, fire truck, and ambulance to the scene.</p> <ul style="list-style-type: none"><li>• Timely notification of vulnerable vehicle location reduces response time and further collision risk.</li></ul>

1. Separate Journey Maps can be used to capture the stories for the tanker truck and rental car occupants since they unlock different solutions and value propositions. The following scenes will focus on Sophia.



 terranet

# Shaping the future of road safety

April 2024

Magnus Anfersson, CEO

# CURRENT CHALLENGES TO OVERCOME

- Crash data is lost during crashes
- Information is rarely sent quickly enough, if at all
- Visual information is not sent
- Poor reliability and accuracy in data collection
- Lack of fast communication between technologies and systems

SCENE 1



**Tanker truck changes lanes  
– Crash happens**

Value proposition:  
Instantaneous IP notification is sent  
to rescue services

SCENE 2



**Hazardous materials leak  
onto the road**

Value proposition:  
LiDAR/radar/camera 3D point cloud  
informs emergency responders about  
what to expect

SCENE 3



**Emergency personnel are  
provided with information**

Value proposition:  
First responders get crash-specific  
information on their way to the crash

**IN ALL SCENES, SPEED AND ACCURACY ARE VITAL**

# IMAGINE

The world's first end-to-end fully-integrated system for crash avoidance, detection, and instantaneous crash response by emergency responders

**IMAGINE A NEXT-  
GENERATION 112  
EMERGENCY SERVICE**

**That sends out real-time  
visual data  
Giving first responders  
crucial pre-arrival  
information**

# IMAGINE A NEXT- GENERATION 112 EMERGENCY SERVICE

Where preliminary crash  
data can be sent before  
any hardware is  
destroyed in the crash



# IMAGINE A NEXT- GENERATION 112 EMERGENCY SERVICE

That sends out lossless  
and relevant crash data,  
containing:

- Airbag deployment data
- In-car monitoring
- Events leading up to  
the crash

**IMAGINE A NEXT-  
GENERATION 112  
EMERGENCY SERVICE**

**That you can trust in any  
weather or lighting  
conditions – Accurately  
recording each millisecond  
of the crash**

**IMAGINE A NEXT-  
GENERATION 112  
EMERGENCY SERVICE**

**That through BlincVision's  
quick detection and  
sensor fusion gives other  
sensors the time to react  
to the danger**

In 70% of all accidents with pedestrians, cars actually have adas systems





# WE STRIVE FOR ZERO TRAFFIC CRASHES

---

But when crashes do occur, we want to enable the smartest  
and most efficient emergency response possible



BlincVision - the **fastest** and most **accurate** anti-collision system for automobiles in urban road traffic



FOR US – EVERY METER MATTERS  
FOR YOU – EVERY SECOND COUNTS

Integrating the fastest and smartest ADAS system  
with the fastest, smartest and most effective emergency response  
possible

Post-crash care for when crashes do happen

A blurred background of a night road scene with out-of-focus lights from cars and streetlights in various colors like red, orange, and blue.

**ROAD SAFETY IS A  
GLOBAL ISSUE**




1.3 million people die  
in traffic every year


40% of the fatalities  
occur in urban areas




More than 50% of all road traffic deaths are among vulnerable road users: pedestrians, cyclists, and motorcyclists

A composite background image. The left half is a dark, blurred, and desaturated view of a city street with traffic. The right half is a clear, vibrant, and slightly blurred view of a busy city intersection with cars and pedestrians. The text is overlaid on the dark left side.

City traffic is  
getting more and  
more complex

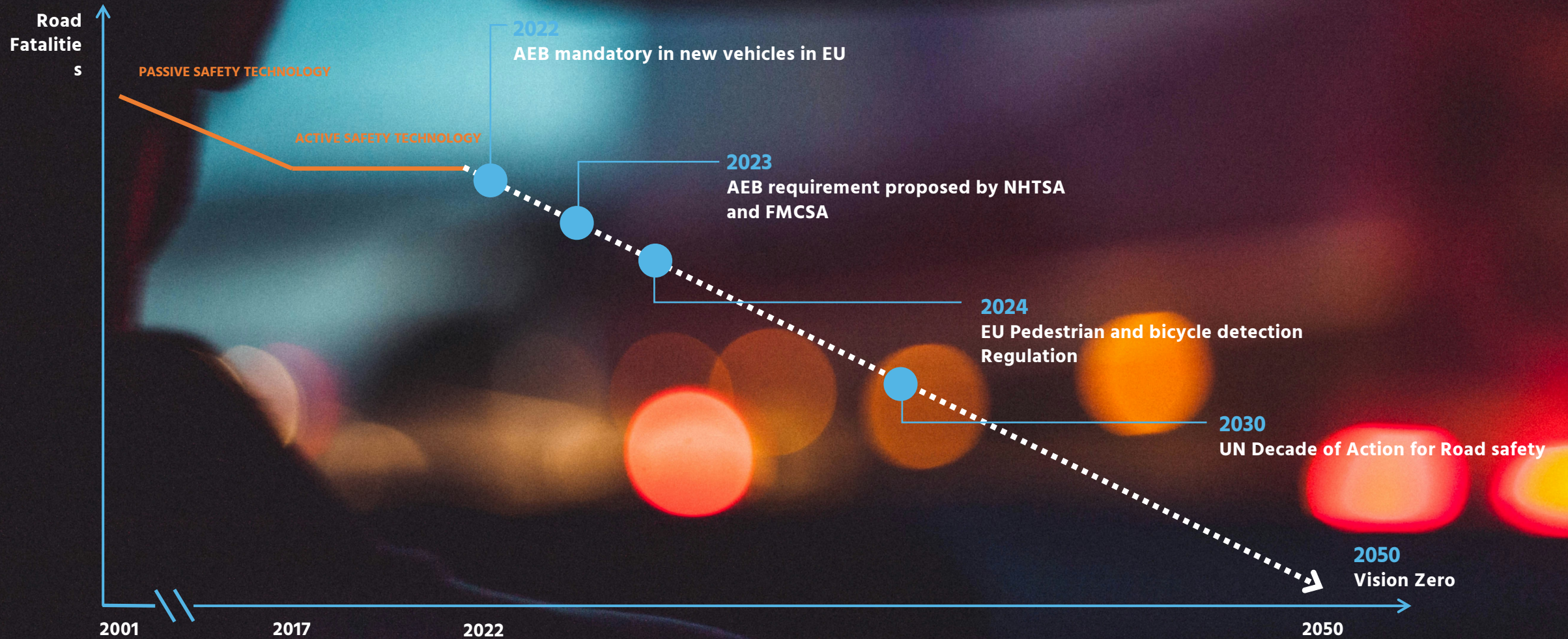
A photograph of a residential street. In the foreground on the right, the side of a white car is visible, with a person's hand reaching out from the open window. In the background, a dark car is driving away on the road. The street is lined with houses and greenery.

Terranel is redefining  
what it means to move  
safely in urban traffic

The background of the image is a dark, out-of-focus bokeh effect. It consists of numerous soft, circular light spots in various colors, including shades of blue, purple, red, orange, and yellow, scattered across the frame. The text is centered and rendered in a clean, white, sans-serif font.

THINGS ARE MOVING IN THE RIGHT DIRECTION  
**NEW REGULATIONS, TECHNOLOGICAL  
DEVELOPMENT, AND EFFECTIVE  
COLLABORATION IS KEY TO ACHIEVE  
VISION ZERO!**

# NEW SAFETY REGULATIONS DRIVE DEMAND FOR BLINCVISION AND MORE ADVANCED AUTOMATIC EMERGENCY BRAKING (AEB) SOLUTIONS





- Vulnerable road users is a top priority
- Technical constraints
- Low latency is important
- 2026 revision is going to be tougher

# ABOUT TERRANET

We are a technology development company with a passion for cutting-edge sensor technologies.

We consist of world-class engineers and experts from across the world and a variety of sectors.

Offices in Gothenburg, Sweden and Stuttgart, Germany with a HQ in Lund, Sweden.

Listed on Nasdaq First North Premier Growth Market since 2017 (TERRNT-B).





[www.terranel.se](http://www.terranel.se)



The logo consists of a white circle with a black wedge-shaped cutout on the right side.

# WirelessCar

Guillaume Ouellette  
Product Manager

- 1 Understand the current landscape
- 2 Understand what the need is
- 3 Establish strategies that work for key stakeholders
- 4 Get on with it with ongoing dialogue

- 1 Understand the current landscape
- 2 Understand what the need is
- 3 Establish strategies that work for key stakeholders
- 4 Get on with it with ongoing dialogue

# The value chain



OEM



Connectivity



Occupants



TPS Call Centre



PSAP



First Responders

# The value chain



Connectivity



Occupants



TPS Call Centre



PSAP



First Responders

# OEMs

OEMs add hardware or services in vehicles if it will...



Sell more cars or generate revenues



Reduce costs or improve efficiencies

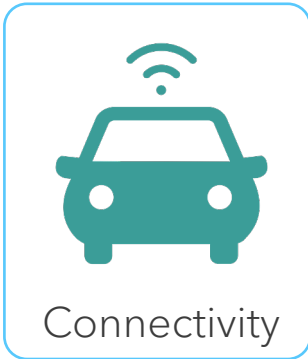


Regulatory requirement

# The value chain



OEM



Connectivity



Occupants



TPS Call Centre



PSAP



First Responders



# Connectivity partners

Whether in-housed or outsourced, they are limited to:



The hardware in cars



The data exposed to the cloud



The features requested by the OEM

# The value chain



OEM



Connectivity



Occupants



TPS Call Centre

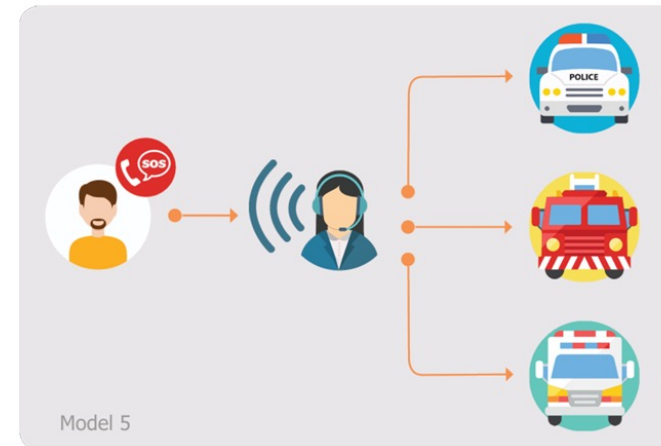
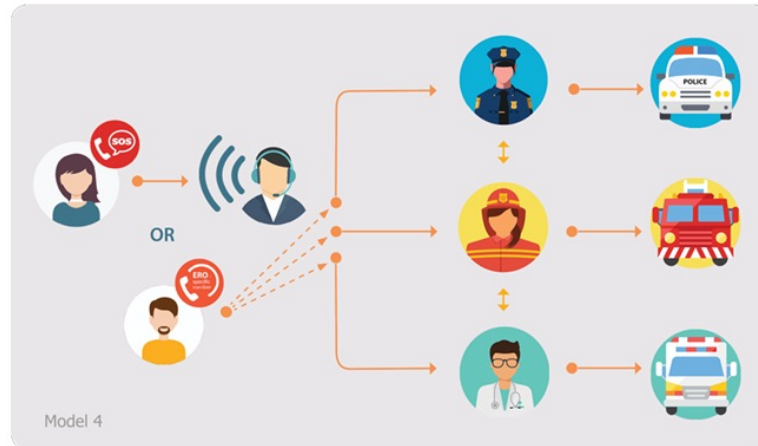
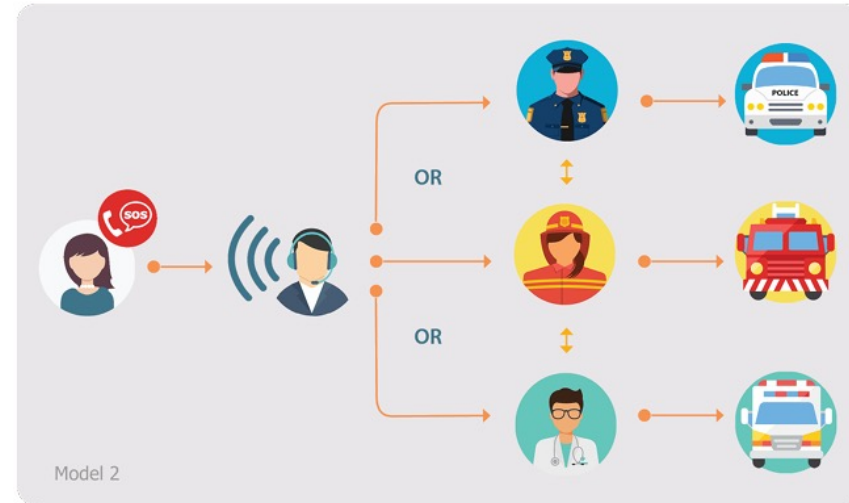
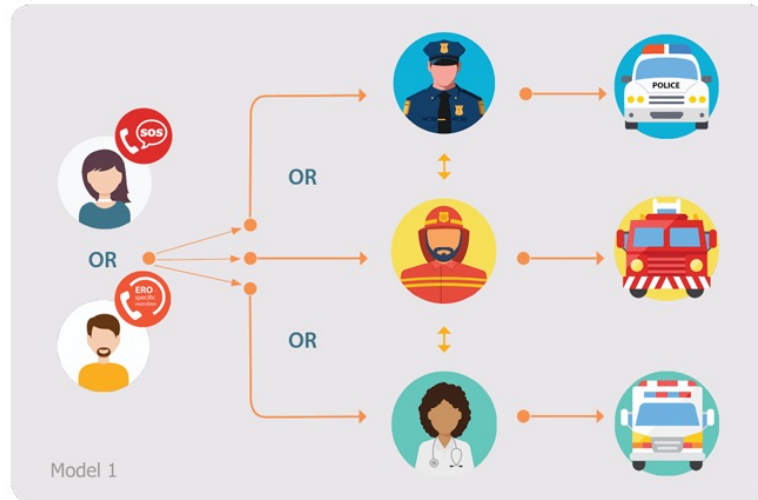


PSAP



First Responders

# Every country has different setups for 112/911/999



Source: [EENA 2023 PSAPs Global Edition](#)

# The value chain



OEM



Connectivity



Occupants



TPS Call Centre



PSAP



First Responders

# Every country uses different technology

Example: difference of equipment in police vehicles between two countries:



100% radio dispatch



Mix of radio and CAD

There is no "one way" things are done, even within one country.

# Public Safety Agencies

They have:

- Limited and often reducing budgets
- Complex setups
  - Example: UK has 45 police services with
    - Different dispatch systems
    - Different vehicles
    - Different uniforms
    - Different equipment
- Different IT suppliers, consortiums
- Different standard operating procedures
- Different expectations of emergency services by the public

Public safety organizations do what they do because based on their definition of success, it works, changes to this requires thorough reviews and receives much scrutiny

General government total expenditure on public order and safety, 2022, % of GDP

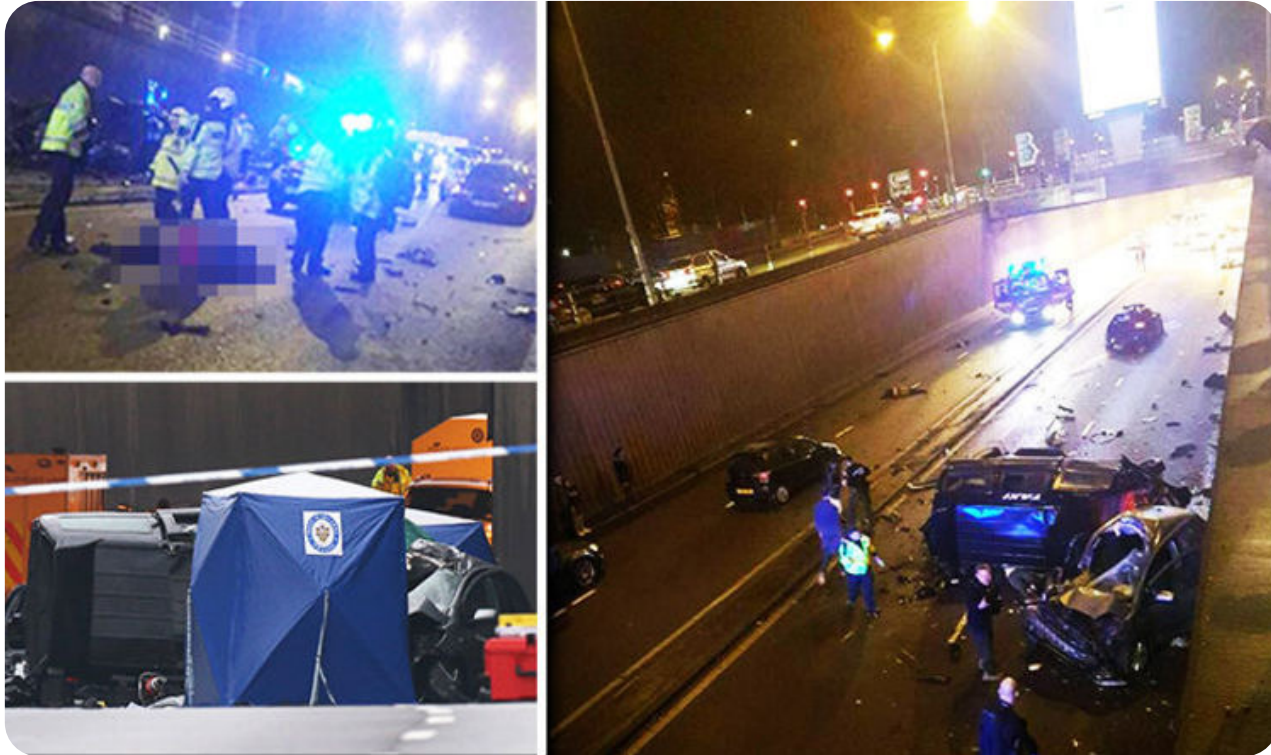
	Public order and safety	Police services	Fire protection services	Law courts	Prisons	R&D Public order and safety	Public order and safety n.e.c.
EU*	1.7	0.9	0.2	0.3	0.2	0.0	0.1
euro area 19*	1.7	0.9	0.2	0.3	0.1	0.0	0.1
euro area 20*	1.7	0.9	0.2	0.3	0.1	0.0	0.1
Belgium*	1.7	1.0	0.2	0.3	0.1	0.0	0.1
Bulgaria	2.5	1.3	0.2	0.7	0.2	0.0	0.2
Czechia	1.8	0.9	0.3	0.3	0.2	0.0	0.2
Denmark	0.9	0.5	0.1	0.1	0.2	0.0	0.0
Germany*	1.7	0.8	0.3	0.4	0.1	0.0	0.1
Estonia	1.8	1.1	0.2	0.3	0.1	0.0	0.1
Ireland	0.7	0.4	0.1	0.2	0.0	0.0	0.0
Greece	2.0	1.2	0.3	0.3	0.1	0.0	0.0
Spain*	1.9	1.2	0.2	0.4	0.1	0.0	0.0
France*	1.7	0.9	0.3	0.3	0.2	0.0	0.1
Croatia	2.1	1.3	0.2	0.4	0.1	0.0	0.1
Italy	1.8	1.1	0.2	0.3	0.2	0.0	0.0
Cyprus	1.6	1.2	0.1	0.1	0.1	0.0	0.0
Latvia	2.0	1.0	0.2	0.4	0.2	0.0	0.2
Lithuania	1.2	0.4	0.2	0.2	0.1	0.0	0.2
Luxembourg	1.2	0.5	0.2	0.2	0.2	0.0	0.0
Hungary	2.0	1.2	0.2	0.3	0.2	0.0	0.0
Malta	1.4	0.7	0.1	0.4	0.2	0.0	0.0
Netherlands	1.9	0.9	0.2	0.3	0.3	0.0	0.2
Austria	1.3	0.7	0.2	0.3	0.1	0.0	0.1
Poland	2.3	1.1	0.2	0.5	0.2	0.0	0.2
Portugal*	1.6	1.0	0.1	0.3	0.1	0.0	0.1
Romania	2.1	1.1	0.3	0.4	0.1	0.0	0.2
Slovenia	1.6	0.8	0.1	0.4	0.1	0.0	0.1
Slovakia	2.3	1.0	0.2	0.3	0.2	0.0	0.7
Finland	1.2	0.5	0.2	0.2	0.1	0.0	0.0
Sweden	1.3	0.7	0.2	0.2	0.2	0.0	0.0
Iceland	1.5	0.9	0.1	0.2	0.1	0.0	0.3
Norway	0.9	0.4	0.2	0.1	0.1	0.0	0.0
Switzerland	1.7	0.7	0.1	0.3	0.2	0.0	0.4

Source: Eurostat (gov\_10a\_exp)

\* provisional

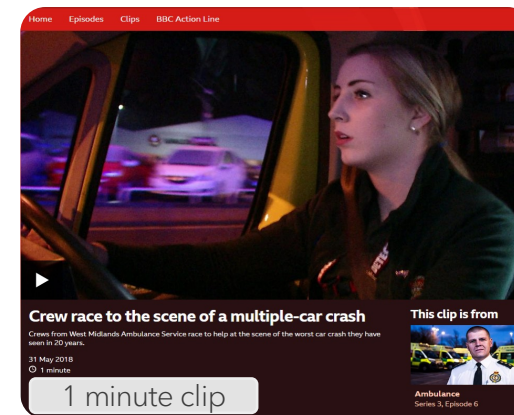
- 1 Understand the current landscape
- 2 Understand what the need is
- 3 Establish strategies that work for key stakeholders
- 4 Get on with it with ongoing dialogue

# Improve the context



Example:

- Belgrave Middleway incident in Birmingham, 2017
- Seven vehicles involved
- Six deaths
- Caused by a young driver in a performance car under the influence at 100mph





# The mission

Getting the right help, to the correct location, with the right equipment, as quickly as possible.

# Where TPS eCall helps today

PSAPs have refined their approaches over decades, the advent of eCall has brought benefits:



Especially in North America, simply making the data available outside of the car



Validating the call and only passing “real” cases to the PSAP



Understanding the customer’s language immediately



Staying on the line with occupants for as long as it takes



In the EU, going beyond the MSD as technology advances



Building relationships with PSAPs

The downside:



Delay of reaching the PSAP for critical cases



Especially in North America, customers unaware subscriptions have expired



Inconsistency of data available to establish the context



Only provides data on the subject vehicle, PSAPs must merge calls

- 1 Understand the current landscape
- 2 Understand what the need is
- 3 Establish strategies that work for key stakeholders
- 4 Get on with it with ongoing dialogue

# Call Center Services - WirelessCar Mission



# Improve the context

The core objective is to save more lives, followed by helping people cope with moments of anxiety and distress.



Information commonly available today:



Precise location of the event



Number of occupants



Are occupants belted



Speed of the collision



Which SRS components were deployed



Information sometimes available today:



Language of driver



Which collision system was triggered



Likelihood of injuries



What is not fully achieved today:



Clear executive summary of the collision



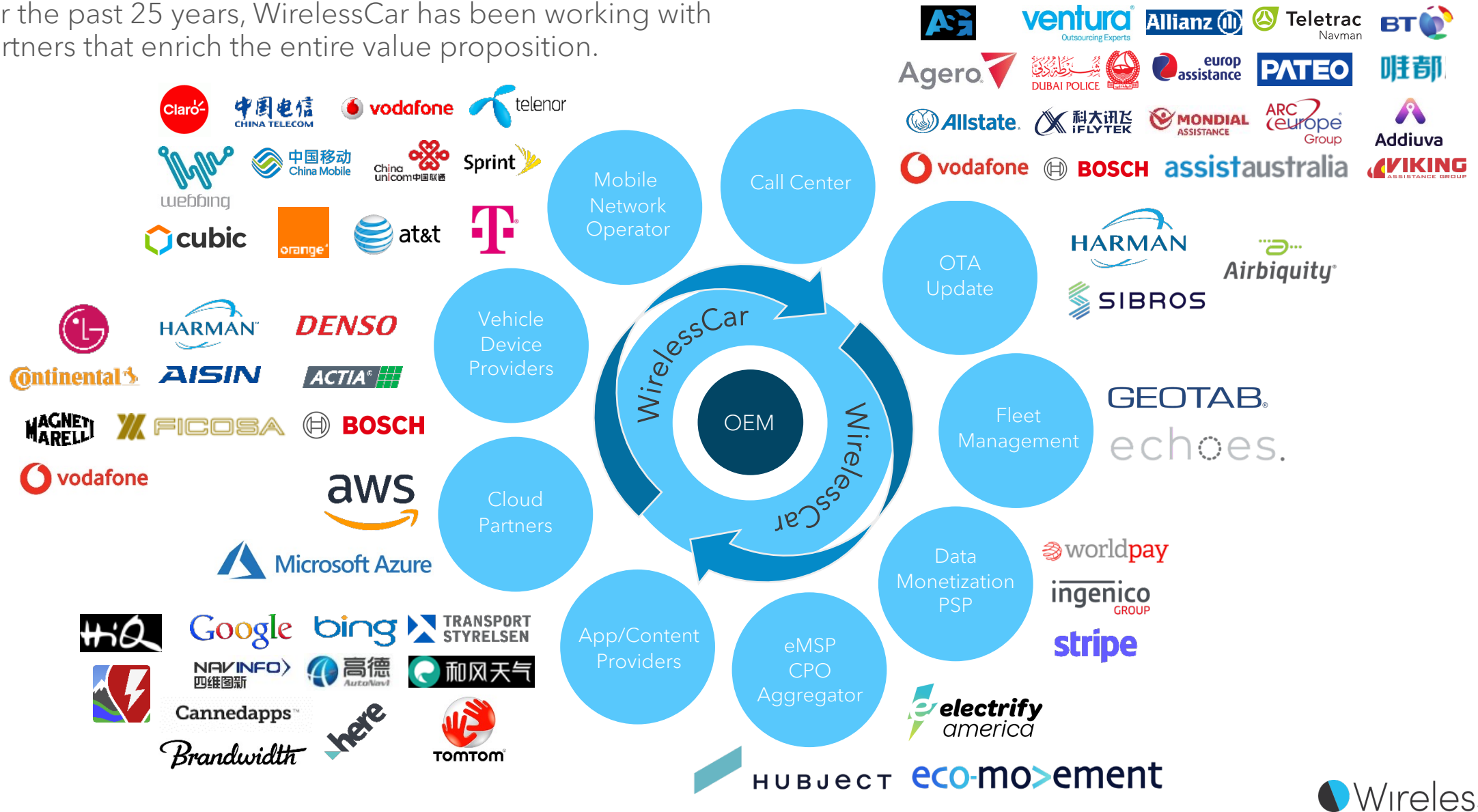
Make the data and context easily sharable



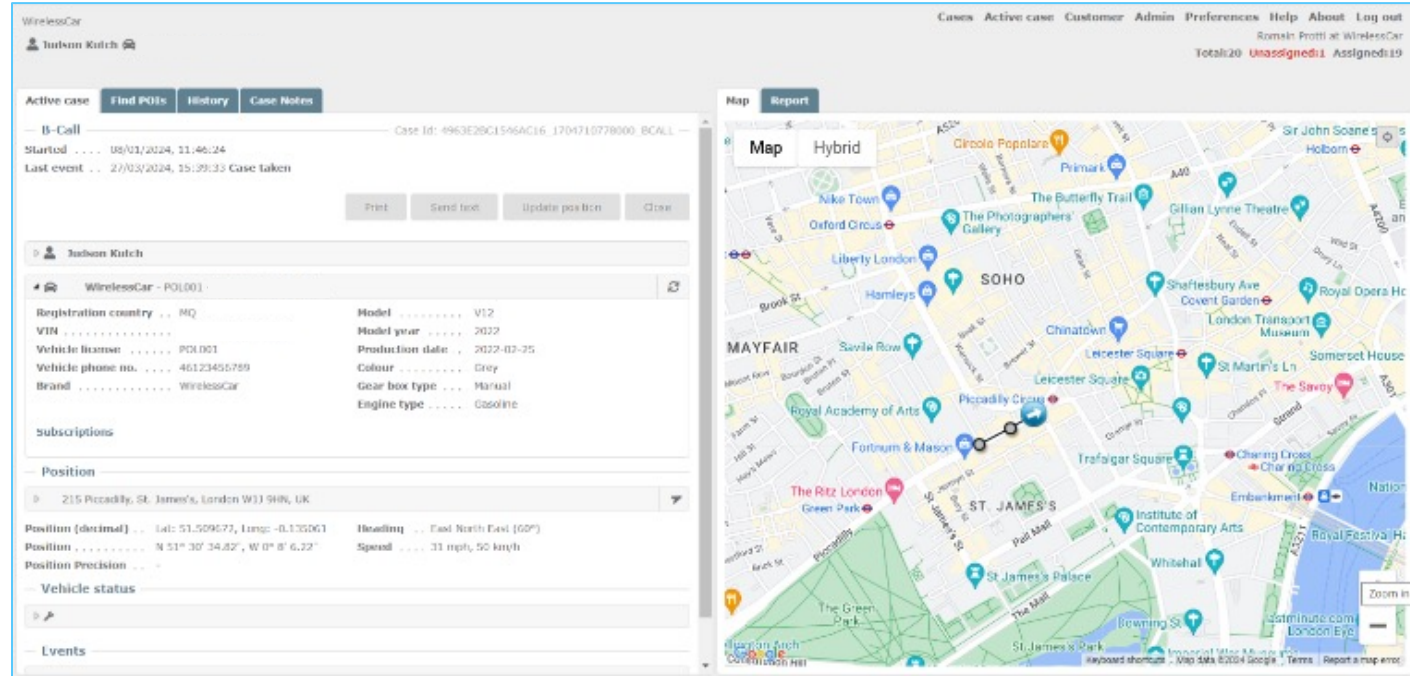
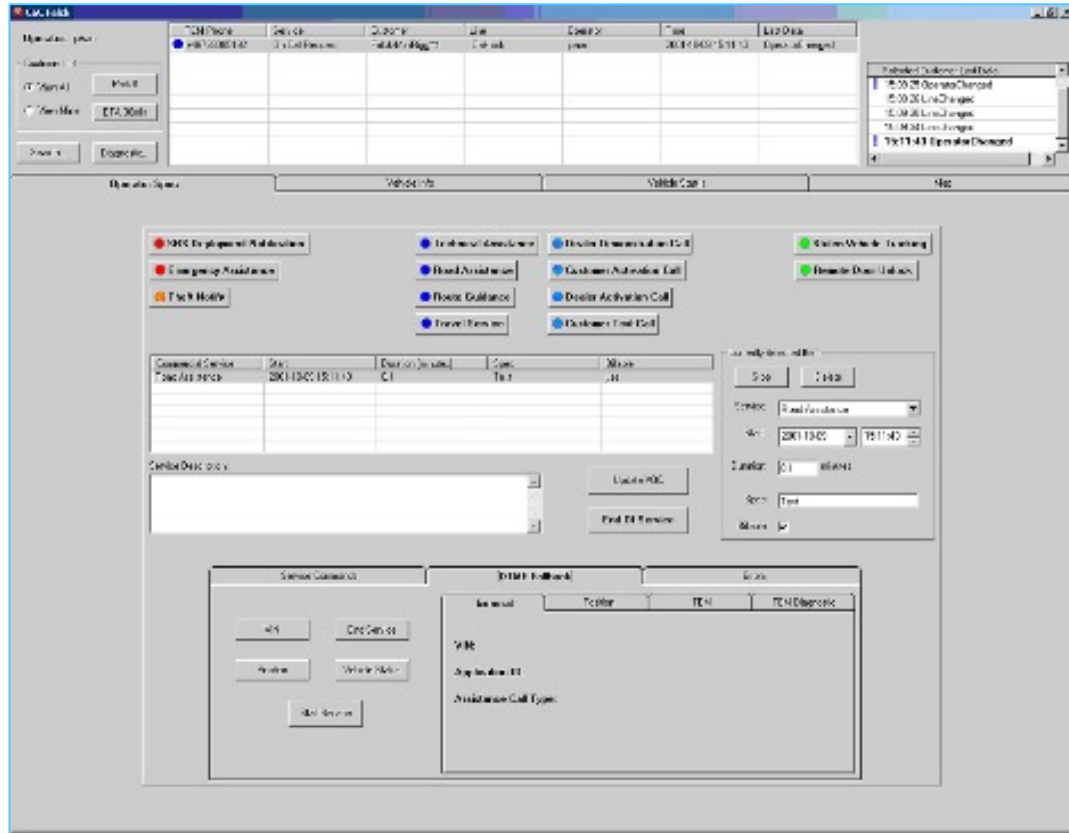
Evidence of the credibility of the data

# Our Eco System Cocreators

For the past 25 years, WirelessCar has been working with partners that enrich the entire value proposition.



# Evolution of the WirelessCar CCC



Active Case Report

Service	Status	Case Taken	Closed	Reported
ACN	Started	9/23/23, 7:03 PM		
	Last Event	9/23/23, 7:13 PM	Request acknowledged by vehicle	

Summary Copy ID

Main Info Customer Vehicle

**Karin Alvbring**

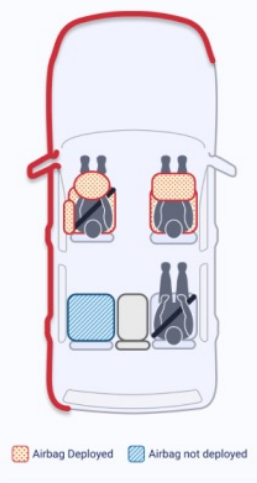
Mobile Phone: +46 0761274569  
External User ID: Unspecified

Email: jhon.wilse2@gmail.com  
Brand: Cars AB

[Close case](#)

Collision details

- Airbags
- Belts
- Collision Area



Collision Information Airbag status Seat belt status

**Front** Back

Driver

- Seat front deployed
- Seat cushion deployed
- Seat side deployed
- Seat knee fired not equipped

Passenger

- Seat front deployed
- Seat cushion deployed
- Seat knee fired not equipped

Curtains

- Not equipped
- Not equipped

Address: Frihamnen 16A, 417 55 Göteborg, Sweden Update vehicle position

Latitude 57.725889 Longitude 11.961288 Heading East 80° Speed 34 km/h

Tängen

The content of this image has been simulated. No real data was used.



# Roadmap Details - App bCall (Release 1)



Product Affected	
Call Center Client	
TPS eCall	
SVT	
xCall	■
Status	
In Progress	■
Scheduled	
On Roadmap	
Availability	
Core Product	
Add-on	■
New Product	
TBD	
Primary Focus	
OEM Stakeholder	
Call Centre - Mgmt	
Call Centre - Agent	
End Customer	■
External Parties	

## What

Enabling the start of a bCall from a smartphone, using data residing on the OEM companion app (including vehicle status, phone location, user's name, etc.), passed to the app API via the BFF

## Why

In the EU, governments provide guidance to not remain in a broken-down car on fast roads, but bCall asks a customer to do just that. Additionally, a car bCall cannot be started if the vehicle has no power.

## Expected Impact

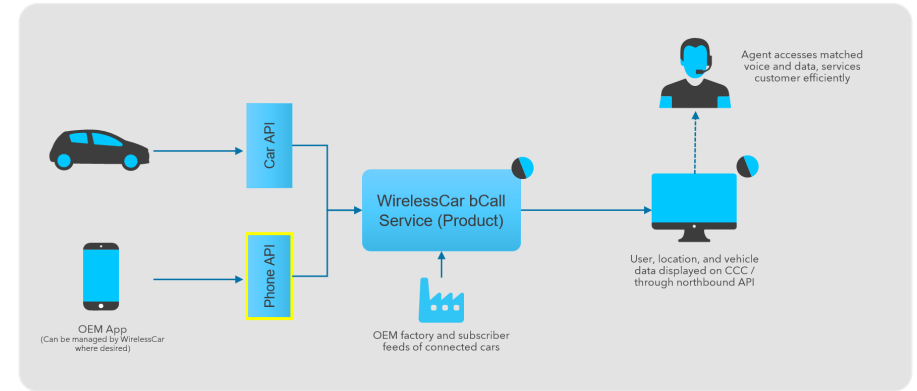
- Provide call centre agents with both phone and car locations, static and dynamic data
- Increase the usefulness of existing companion apps
- Provide improved context to call centre agents
- Add a digital experience where embedded connectivity is not possible or viable

## Current Status

- Work underway, onboarding from June 2024

## Opportunities

- Contribute to the user stories for subsequent releases
- Early adoption by June 2024



# The WirelessCar Outlook

- The EU is being driven by regulation (e.g., 16102) and programmes (e.g., Euro NCAP)
  - TPS eCall must be offered for the “life” of the car (often 10 years)
  - Regulation-driven
- US being driven by business models
  - SOS/TPS eCall is often attached to short subscriptions
  - Improvements often made by new actors on the value chain requiring revenues

Example goals:

Steps	Fragmented	Show Value	Grow Usage	Standardization
Value chain coordination	Ad hoc	10-25% of markets	50% of markets	>80% markets
Data sharing	US: Limited integrations EU: Voice, email	US: Limited integrations, data viewing EU: Email, direct data viewing	>10% API integration	>40% API integration
OEM data outlook	US: Fragmented EU: EN16102, Euro NCAP 2023		US: General consensus EU: 16102, NCAP 2026+	Recognized TPS eCall data set

- 1 Understand the current landscape
- 2 Understand what the need is
- 3 Establish strategies that work for key stakeholders
- 4 Get on with it with ongoing dialogue

# Saving more lives every day through collaboration

## OEMs



## Industry groups

Connected Safety  
Birds of a Feather  
Working Group

**COVESA**  
Accelerating the future of connected vehicles

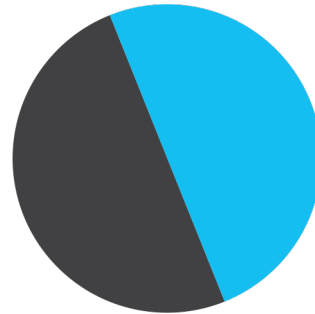
Journey Map Example (1 of 2)

	Setup	Scene 1	Scene 2	Scene 3	Scene 4
<b>Imagery</b>					
<b>Storyline</b>	A person in a uniform is responding to work in their new EV.	A sudden truck accident changes lanes, collect into a nearby car, and forces the driver of a rental car to leave as a nearby car. The embedded vehicular emergency sensor system in the rental car and insurance P notification for emergency services in all vehicles.	Recognizing that a collision has occurred, all three vehicles automatically flash hazard and other vehicle lights. A driver sees so that other drivers have more time to react, and emergency responders can see them.	In a nearby oncoming stream, receive an alert in their in-dash system so they have even more time to react to the upcoming work scene.	The nearby EMS center is notified and dispatches a police car to the scene, and ambulance to the scene.
<b>Value Proposition</b>	The value of each company and the value of the group only.	*Automated submission system enables rental car occupants to receive services *Instantaneous P notification enables accurate and prompt representation of rescue services and start of emergency response.	*Compassionate lighting protects scene, gives other motorists time to slow down and move over *Instantaneous P notification enables accurate and prompt representation of rescue services and start of emergency response.	*Digital alerts work in tandem with lighting alerts to protect the scene and give motorists time to slow down and move over.	*Timely notification of vulnerable vehicle location reduces response time and further collision risk.

## Call centre operators



## Regulatory / Programmes





*Let's connect*

Guillaume Ouellette  
Product Manager

**Tech  
Insights**

[techinsights.com](https://www.techinsights.com)

# The State of Connectivity to Emergency Services

April 2024

**Roger C. Lanctot**

**Presentation to MWC 2023 Las Vegas**

[www.techinsights.com](https://www.techinsights.com)

# Authoritative Semiconductor & Microelectronics Intelligence Platform

Leveraging a unique reverse engineering competency, we reveal innovations in technology products that provide advanced technical and market analysis to organizations that will help guide them to make fact-based technology and intellectual property decisions.



## Reverse Engineering

We help decision makers in semiconductor, system, financial, and communication service provider companies make more informed decisions on their product roadmaps with competitive technical intelligence.

We help supply chain and procurement professionals to more effectively negotiate with suppliers and understand true costs of technology products.

We collaborate with IP professionals in global technology companies, licensing entities and legal firms to plan strategies on the assertion/defense of their patent portfolios and licensing negotiations.



## Market Analysis

We help business and technology leadership de-risk strategic investment and procurement decisions with visibility into semiconductor manufacturing, silicon demand, and capacity.

We enable more informed decision-making for product and market strategy with curated insight into the performance, application, and functionality across individual SoCs and aggregated across market segments.

This is all supported by building out stronger products from acquisitions (The Linley Group, VLSI and most recently with Strategy Analytics. Read more about Strategy Analytics [here](#)).



## Spend Insights

We help competitive analysis teams at OEMs and component suppliers to understand design philosophies and BOM costs through deep-dive hardware teardowns of consumer electronics devices. This is delivered through the world's largest library of independent and nonbiased teardowns.

We help supply chain and category management teams to understand pricing and lead-time trends for the commodity electronic components that engineers are selecting for new designs.

# Let's be Honest about Car Connectivity





# The Automotive Industry Has Lost Its Way

- A. GM dissolves OnStar as a standalone division
- B. Next Gen eCall still relying on “minimum set of data”
- C. Car makers obsessing over data monetization
- D. Highway fatalities continue to rise
- E. Loss of focus on the original purpose of connectivity  
– to speed emergency response, save lives






# What's at Stake; What is Possible

- A. The focus has shifted to collision avoidance
- B. Auto makers are avoiding the post-crash care discussion – and responsibility
- C. NG eCall shifts to packet-switched IP-based solution – a tiny step in the right direction
- D. Failure to recognize the need for fast-as-possible communication of post-crash status of vehicle and passengers
- E. Immediate data delivery must be the priority

# What is Possible

- A. Cars come with faster networks, faster processors, faster wireless connections – but same old eCall
- B. Data transmission must take priority – even if the voice call is preserved
- C. The prioritization of safety is essential
- D. This will define what connectivity actually means to the consumer
- E. Today, connectivity means nothing to the average consumer – it means more to the car maker

# What Actually Happens after a Crash?

	Set-up	Scene 1	Scene 2	Scene 3	Scene 4
<b>Imagery</b> Cartoons, animated presentations, or demonstrations that bring storyline to life					
<b>Storyline</b> Overall story that we're bring to life.	<p>Sophia is a 24-year-old professional that is commuting to work in her new EV.</p>	<p>A tanker truck abruptly changes lanes, collides into Sophia's car, and forces the driver of a rental car to swerve into a nearby lake. The embedded vehicular emergency sensor triggers the submersion escape system in the rental car and instantaneous IP notification for emergency services in all vehicles. <sup>1</sup></p>	<p>Recognizing that a collision has occurred, all three vehicles automatically flash hazard and other vehicle lights at a faster rate so that other drivers have more time to react, and Emergency Responders can see them.</p>	<p>In parallel, on-coming drivers receive an alert in their in-dash system so that they have even more time to react to the upcoming crash scene.</p>	<p>The nearby E911 center is notified and dispatches a police car, fire truck, and ambulance to the scene.</p>
<b>Value Proposition</b> The value that each company and technology brings to this story.		<ul style="list-style-type: none"> <li>Automated submersion system enables rental car occupants to escape quickly.</li> <li>Instantaneous digital, sensor-driven IP notification enables accurate and prompt implementation of rescue services and start of emergency response.</li> </ul>	<ul style="list-style-type: none"> <li>Conspicuous lighting protects scene, gives other motorists time to slow down and move over, and helps locate vehicles that has left the roadway.</li> </ul>	<ul style="list-style-type: none"> <li>Digital alerts work in tandem with lighting alerts to protect the scene and give motorists time to slow down and move over.</li> </ul>	<ul style="list-style-type: none"> <li>Timely notification of vulnerable vehicle location reduces response time and further collision risk.</li> </ul>

1. Separate Journey Maps can be used to capture the stories for the tanker truck and rental car occupants since they unlock different solutions and value propositions. The following scenes will focus on Sophia.

# What Data Do First Responders Need?

- A. How many people in the car?
- B. How severe was the crash?
- C. Where is the car? - Upside down? Underwater?
- D. Is the car ICE/EV/PHEV/Hybrid? What are the extraction requirements?
- E. Will other drivers be notified of the crash location?
- F. What are known existing health conditions of driver?
- G. Is the car stolen?

# What is the Legacy of Angela Chao?



# What about the Francis Scott Key Bridge Collapse?



AWOS: Message in a Bridge Collapse

# If 5G isn't about Saving Lives, Why Bother?

- A. Safety relevance
- B. Future proofed
- C. Enhanced performance for safety, infotainment
- D. Multi-modal communications
- E. Tele-operations
- F. Satellite connectivity?

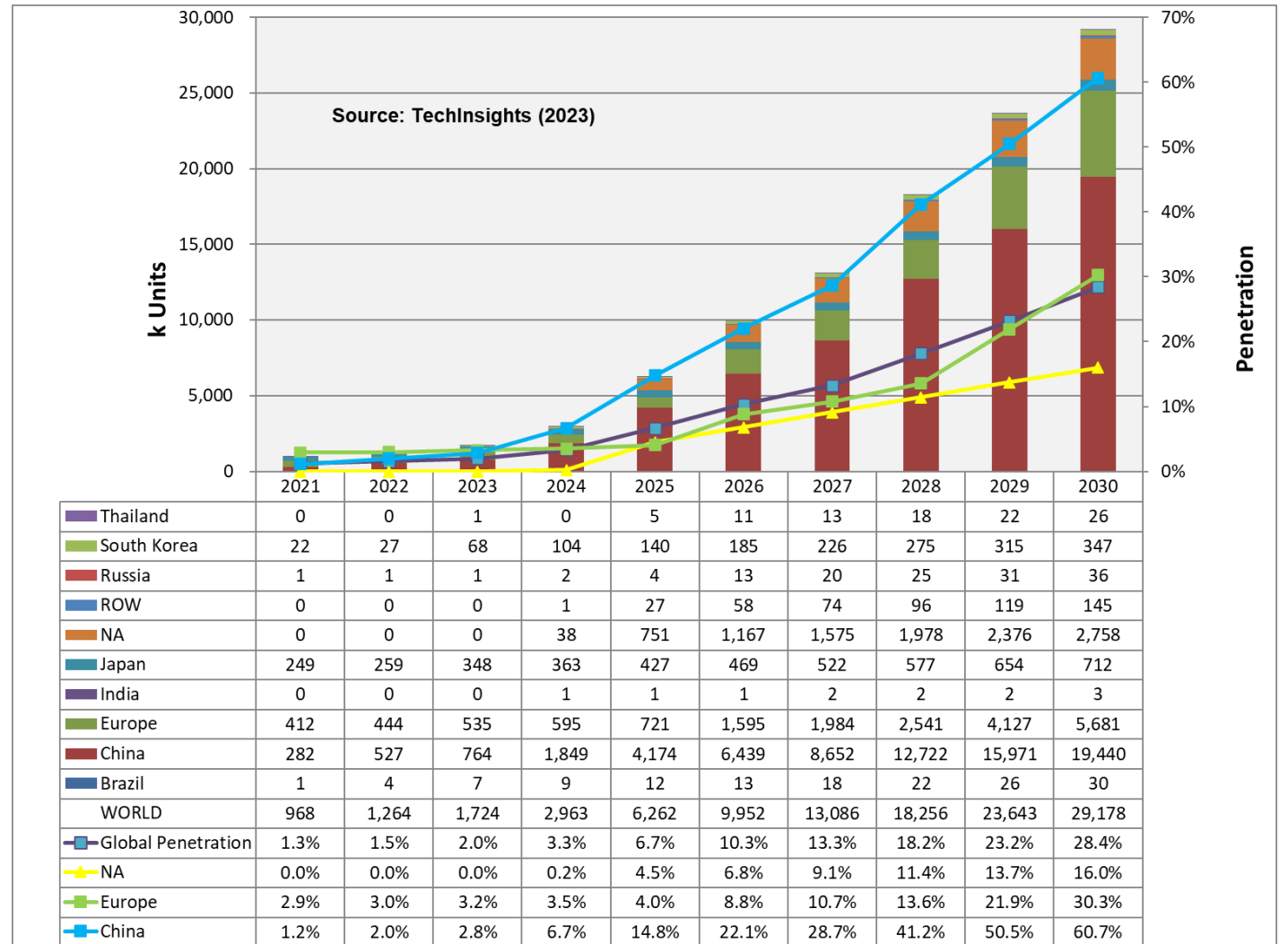


# What do car companies want?

- A. A single global connectivity platform
- B. Best connection at all times
- C. Carrier independence
- D. Integration of vehicular and non-vehicular connectivity
- E. Unlimited automotive wireless data plans
- F. More reliable/comprehensive coverage
- G. Prioritization of automotive (safety) applications
- H. **NONE OF IT HAS ANY VALUE IF IT IS NOT SAVING LIVES!**

# V2X Forecast

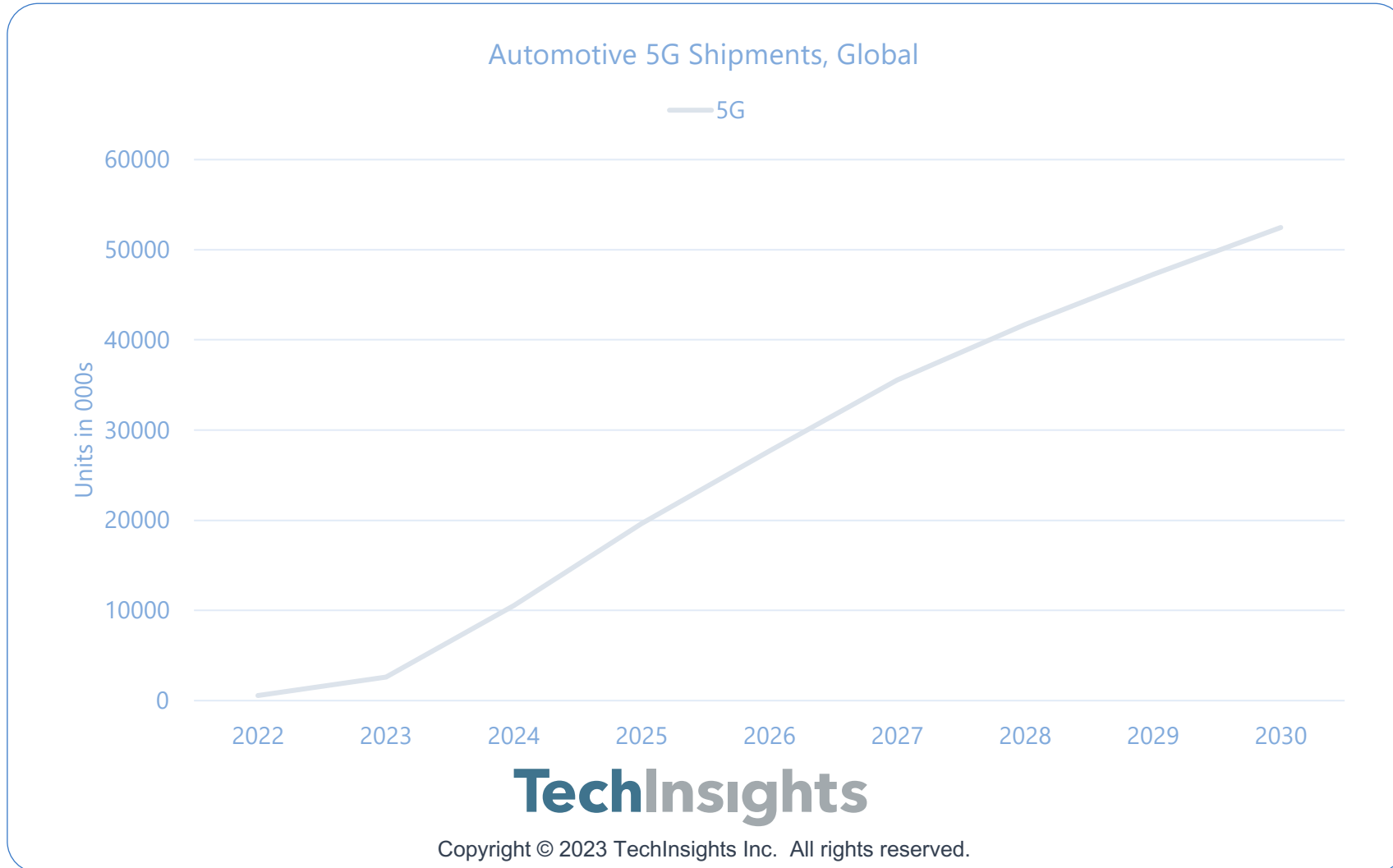
- Forecast without EU or US mandate
  - 968k shipments in 2021 to 29.2M in 2030
  - C-V2X will dominate with 27M units vs. 1.2M DSRC shipments in 2030
  - Mandates in the works but timelines remain in flux
  - Without mandates, V2X will continue to flounder
- 90% of V2X deployments will be in China over the next 3-4 years
- V2X should follow closely with 5G implementation in vehicles – Ford in US?



# Automotive Embedded 5G Modem Shipments

## Automotive 5G Shipments

TechInsights forecasts that shipments of systems with embedded 5G modems will increase from 562K units in 2022 to an estimated 52.7M units by 2030 at a CAGR of 76.3%.



# What has Defined the Car?

1880 1890 1900 1910 1920 1930 1940 1950 1960 1970 1980 1990 2000 2010 2020 2030 2040



Benz Patent Motorwagen



Ford Model T



1932 Ford with Flathead V8



Volkswagen Beetle

## CONNECTIVITY!!!

Bendix Electrojector / Bosch D-Jetronic

ABS Braking

Stability Control



Apple iPhone



Tesla Model S

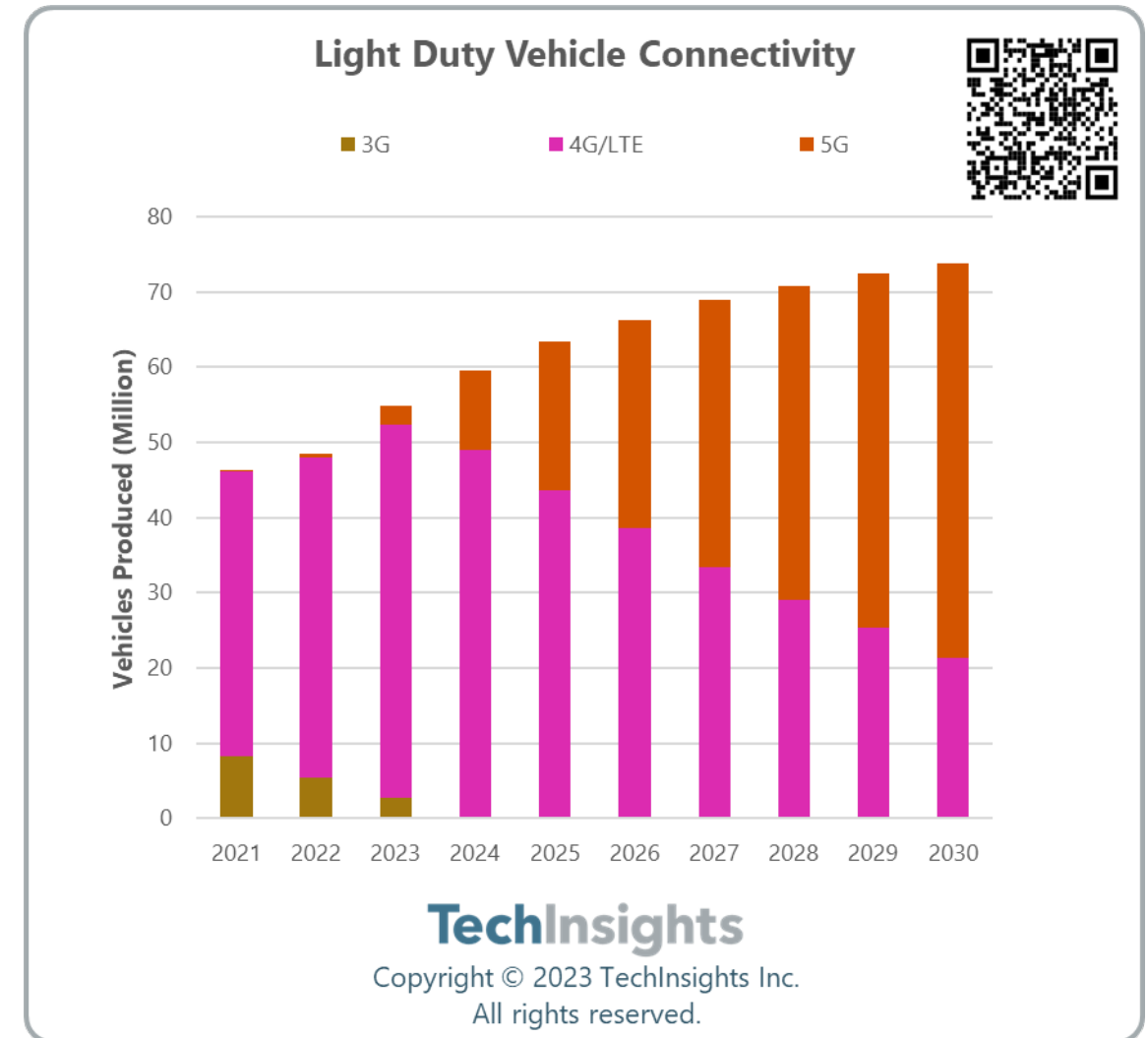
MECHANICAL

ELECTRONIC

SOFTWARE

# The Software-Defined Car is Built on Connectivity...

- Well over half of vehicle produced globally are now connected
- There is an increasing need for a **connection mediation gateway** capable of managing connectivity based on:
  - **Type**
    - Wi-Fi, LTE/5G, Satellite (LEO or GEO)
  - **Application**
    - Safety, streaming...
  - **Availability/Quality of signal**
    - Intermittent connectivity is a big problem for data uploads/downloads to vehicles in motion
  - **Cost**
    - Do I need this data transfer **now**? Or can it wait and be cheaper later on?



Source: [Automotive Infotainment & Telematics - Systems & Features Q3 2023](#)

# Connectivity Means Safety

- A. It is collision avoidance
- B. It is emergency response to collisions
- C. A car crash represents: the LOWEST point of customer satisfaction & the HIGHEST point of customer defection
- D. What is the value of elaborate sensor portfolios and connectivity if we do not capture and transmit the data?
- E. Data matters; Data saves lives

# Any Questions?

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# Future Meetings

Date	Proposed Topic
May 2, 2024	Emergency Vehicle Crashes
June 6, 2024	On-Board Digital Alerting
July 11, 2024	Instantaneous 9-1-1 Notification and Computer-Aided Dispatch
August 1, 2024	Post 9-1-1 Computer-Aided Dispatch
September 5, 2024	Real-Time Crash Identification and Data Analytics

\* Will define and kick-off a project in this timeframe

# Connected Safety Birds of a Feather Working Group

All Members Meeting  
April 17, 2024

## More Information

- COVESA Connected Safety Boaf wiki page



<https://wiki.covesa.global/display/WIK4/Connected+Safety+Birds+of+a+Feather>

- Register at following link to join mailing list:



<https://docs.google.com/forms/d/12jd9LGtOkQXjeiably2pdAli9RD1DBqJQxvGiKDSDNo/edit>